A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0589
JULY 10, 1989

MAY

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,914,931	1,308,460	46.3%	234,128	150,737	55.3%	2,149,059	1,459,197	47.3%
(+) Production	838,002	854,579	-1.9%	144,204	135,730	6.2%	982,206	990,309	- .8%
(-) Ending Inventory	1,863,188	1,308,488	42.4%	211,997	158,839	33.5%	2,075,185	1,467,327	41.4%
(=) Total Disappearance	889,745	854,551	4.1%	166,335	127,628	30.3%	1,056,080	982,179	7.5%
(-) Exports	379,510	380,077	- .1%	70,437	42,814	64.5%	449,947	422,891	6.4%
(=) Disappearance-Canada & United States	510,235	474,474	7.5%	95,898	84,814	13.1%	606,133	559,288	8.4%

ELEVEN MONTHS (JULY - MAY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	8,255,726	7,844,084	5.2%	1,495,961	1,402,867	6.6%	9,751,687	9,246,951	5.5%
(-) Ending Inventory	1,863,188	1,308,488	42.4%	211,997	158,839	33.5%	2,075,185	1,467,327	41.4%
(=) Total Disappearance	7,699,458	7,795,272	-1.2%	1,444,057	1,463,648	-1.3%	9,143,515	9,258,920	-1.2%
(-) Exports	3,435,368	3,393,630	1.2%	463,777	494,948	-6.3%	3,899,145	3,888,578	.3%
(=) Disappearance-Canada & United States	4,264,090	4,401,642	-3.1%	980,280	968,700	1.2%	5,244,370	5,370,342	-2.3%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1989

	PRODUCTION			ENDING INVENTORY May 31				DISAPPEARANCE		
	1989	MAY	1988	MINE SITE	OFFSITE	1989	1988	1989	MAY	1988
MURIATE										
Special Standard	14,357		31,549	17,721	9,765	27,486	39,622	32,771		40,213
Standard	342,287		324,982	372,920	170,618	543,538	363,409	297,414		341,678
Chemical	5,038		13,083	5,254	4,756	10,010	10,170	5,459		10,358
Coarse	229,405		252,243	243,434	566,504	809,938	467,625	276,648		195,023
Granular	286,937		271,337	253,017	264,343	517,360	454,010	348,920		304,882
Soluble	77,225		75,776	43,011	77,906	120,917	97,481	68,586		69,098
Sulphates	26,957		21,339	29,607	16,329	45,936	35,010	26,282		20,927
TOTAL:	982,206		990,309	965,964	1,110,221	2,075,185	1,467,327	1,056,080		982,179

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		MAY	
	1989	MAY	1988	1989	MAY	1988	1989	MAY 1988	1989	MAY 1988	1989	1988
MURIATE												
Special Std	18	-		33,870		43,258	-	-	-	-	33,888	43,258
Standard	32,222	23,363		259,209		298,691	22,932	19,743	439	295	314,802	342,092
Chemical	-	-		-		-	5,400	4,424	133	176	5,533	4,600
Coarse	246,749	215,525		30,265		2,139	-	-	-	-	277,014	217,664
Granular	251,868	198,257		97,057		64,720	-	-	-	-	348,925	262,977
Soluble	44,269	48,831		13,522		3,448	10,132	9,718	12,303	4,580	80,226	66,577
Sulphates	22,473	15,223		3,149		5,584	647	839	-	-	26,269	21,646
TOTAL:	597,599	501,199		437,072		417,840	39,111	34,724	12,875	5,051	1,086,657	958,814

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

MAY 1989

	PRODUCTION			ENDING INVENTORY May 31				DISAPPEARANCE		
	1989	MAY	1988	MINE SITE	OFFSITE	1989	1988	1989	MAY	1988
MURIATE										
Special Standard	14,357		31,549	17,721	9,765	27,486	39,622	32,771		40,213
Standard	305,055		283,691	292,152	170,720	462,872	306,559	239,723		305,418
Chemical	5,038		13,041	4,217	4,756	8,973	9,364	4,914		9,554
Coarse	216,806		240,496	226,567	566,504	793,071	459,016	266,327		186,638
Granular	226,300		215,360	190,476	261,771	452,247	396,502	283,036		252,168
Soluble	70,446		70,442	40,633	77,906	118,539	97,425	62,974		60,560
TOTAL:	838,002		854,579	771,766	1,091,422	1,863,188	1,308,488	889,745		854,551

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			MAY	
	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988	1989	MAY	1988	1989	1988
MURIATE														
Special Std	18	-		33,870		43,258	-		-	-		-	33,888	43,258
Standard	20,908	16,501		221,560		281,529	10,711		10,985	-		-	253,179	309,015
Chemical	-	-		-		-	4,869		3,587	113		176	4,982	3,763
Coarse	240,131	208,571		26,960		1,701	-		-	-		-	267,091	210,272
Granular	212,485	165,197		71,182		45,385	-		-	-		-	283,667	210,582
Soluble	38,873	41,249		13,522		3,448	9,868		8,652	12,303		4,580	74,566	57,929
TOTAL:	512,415	431,518		367,094		375,321	25,448		23,224	12,416		4,756	917,373	834,819

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

MAY 1989

	PRODUCTION		ENDING INVENTORY May 31				DISAPPEARANCE	
	1989 MAY	1988	MINE SITE	OFFSITE	1989	1988	1989 MAY	1988
MURIATE								
Standard	37,232	41,291	80,768	-102	80,666	56,850	57,691	36,260
Chemical	-	42	1,037	-	1,037	806	545	804
Coarse	12,599	11,747	16,867	-	16,867	8,009	10,321	8,385
Granular	60,637	50,977	62,541	2,572	65,113	57,508	65,884	52,714
Soluble	6,779	5,334	2,378	-	2,378	56	5,612	8,538
Sulphates	26,957	21,339	29,607	16,329	45,936	35,010	26,282	20,927
TOTAL:	144,204	135,730	193,198	18,799	211,997	158,839	166,335	127,628

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1989 MAY	1988	1989 MAY	1988	1989 MAY	1988	1989 MAY	1988	1989	1988
MURIATE										
Standard	11,314	6,862	37,649	17,162	12,221	8,758	439	295	61,623	33,077
Chemical	-	-	-	-	531	837	20	-	551	837
Coarse	6,618	6,954	3,305	438	-	-	-	-	9,923	7,392
Granular	39,383	33,060	25,875	19,335	-	-	-	-	65,258	52,395
Soluble	5,396	7,582	-	-	264	1,066	-	-	5,660	8,648
Sulphates	22,473	15,223	3,149	5,584	647	839	-	-	26,269	21,646
TOTAL:	85,184	69,681	69,978	42,519	13,663	11,500	459	295	169,284	123,995